What do SBH Shoring and Cricket have in common?

Agenda

1. Introduction Shoring and SBH
2. Shoring Solutions
3. SBH in India
4. Costs and benefits

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This is how we worked in shoring…50 years ago

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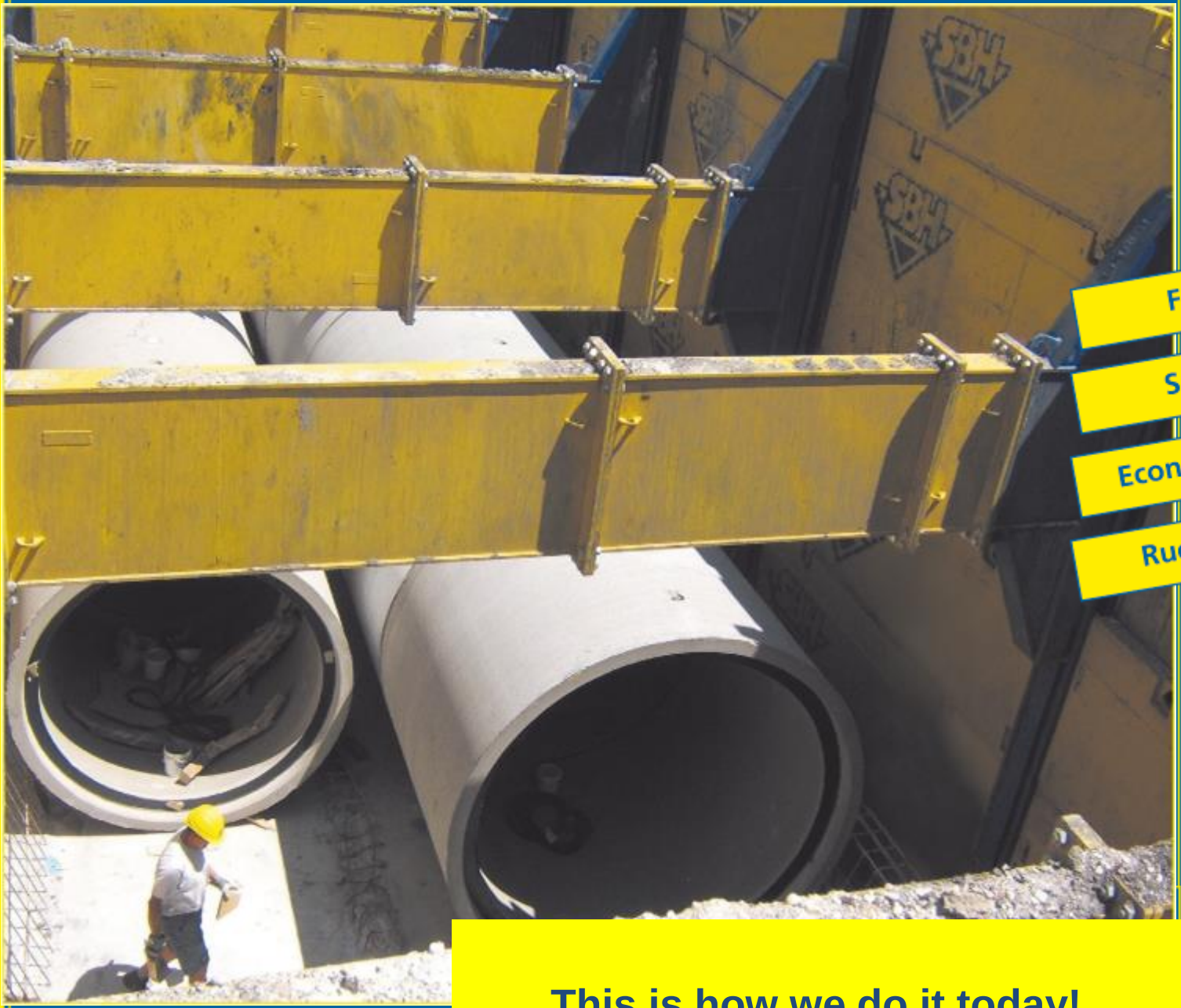

Fast

Safe

Economical

Rugged

This is how we do it today!

This is how transport was done… then and now

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Today you can choose between the best in class and the old, traditonal and costly way

… but who likes loosing or paying more than would have been nessessary?

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How do you want to play the game today?

Winning – safely!

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The Company

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Certified quality compliant

TÜV CERT

ZERTIFIKAT

Die TÜV CERT-Zertifizierungsstelle

der TÜV Rheinland Industrie Service GmbH

bescheinigt gemäß

TÜV CERT-Verfahren, dass das Unternehmen

SBH Tiefbautechnik GmbH
Ferdinand Porsche Straße 8
52525 Heinsberg
Deutschland

für den Geltungsbereich

Entwicklung, Konstruktion, Fertigung, Vertrieb und Vermietung von: Großflächen-Stahlverbau, Kanaldielen und Leichtprofilen, Rohrverlegehilfsmitteln, hydraulischen Verbaumaschinen sowie Übernahme von Stahlbau-Lohnfertigung

ein Qualitätsmanagementsystem eingeführt hat und anwendet.

Durch ein Audit, Bericht Nr. **001031**

wurde der Nachweis erbracht, dass die Forderungen der

DIN EN ISO 9001:2000

erfüllt sind.

Dieses Zertifikat ist gültig bis **2010-01-25**.

Zertifikat-Registrier-Nr. **01 100 001031**

Aachen, 2007-02-27

Erstzertifizierung 2000

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TÜV CERT-Zertifizierungsstelle der TÜV Rheinland Industrie Service GmbH

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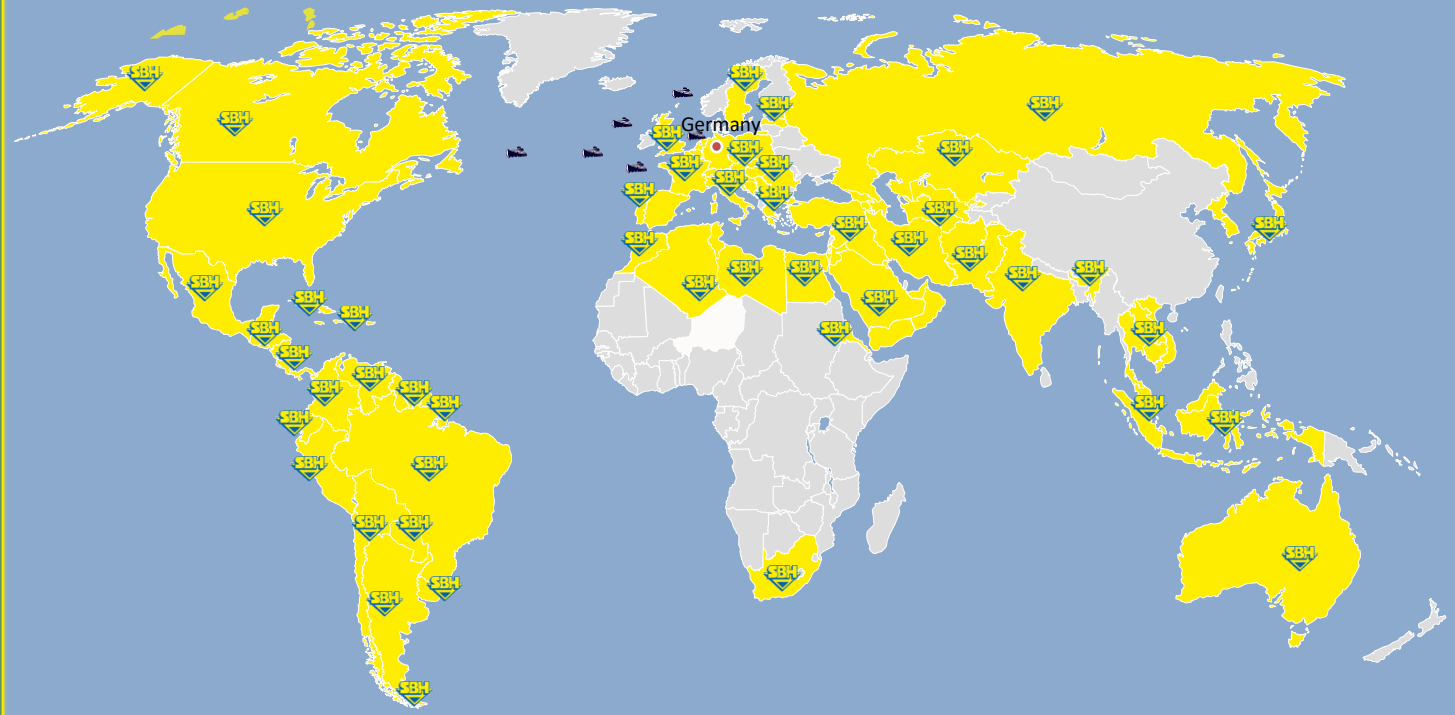
SBH worldwide



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The SBH Products and Technology in a video overview

https://www.youtube.com/watch?v=TyVzluwmMEQ

You must be connected to the internet to view the video

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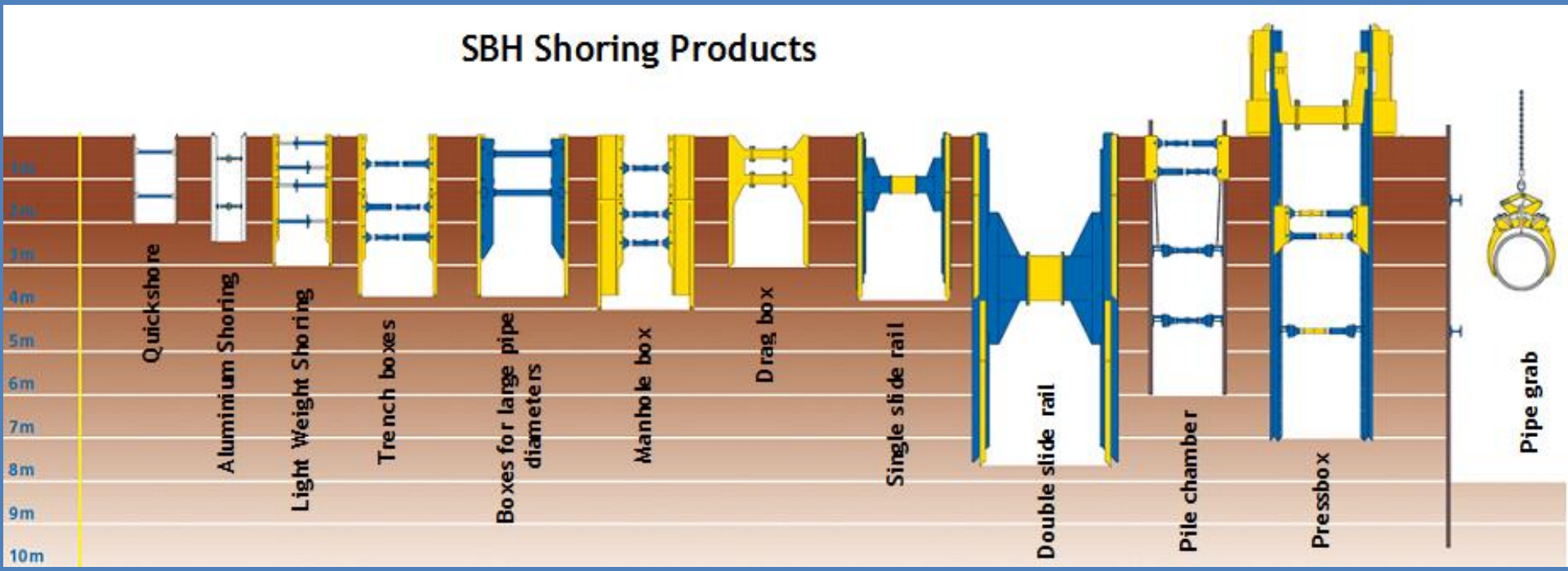

Fast

Safe

Economical

Rugged

10 years warranty by manufacturer!

Can be used 400-500 times - more than any competitive technology

No moving parts

No wear & tear

Plug & Play with minimal site assembly requirements

Use of quality steel and robotic welding technology

The major criteria for chosing the best shoring technology all do have an economic and safety impact

SBH SHORING

OPEN CUT

The major criteria for chosing the best shoring technology all do have an economic and safety impact

TIMBER SHORING

SHEET PILE SHORING

In most site conditions the use of SBH SHORING is the winning solution

	SBH	V Cut	Timber	Sheet Pile
Pre- Engineered	Yes	NA	No	No
Time Consumed to install	Low	Medium	High	High
Labor usage	Very Low	Low	High	High
No. of times used	500 - 600	NA	6 - 8	20
Pilferage	Low	NA	High	Medium
Safety	High	Low	Medium	High
Resource Wastage	None	High	High	Medium
Water Seepage	Watertight	High	High	Watertight

How do you want to play the shoring game?

Job planning is about safety and economics

Avoid costly repairs

Reduce soil removal and replacement costs

Reduce workman's comp claims

Avoid damage to adjacent property

Reduce disposal liabilities

Reduce unsafe conditions & increase productivity

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The SBH SHORING solutions are a winning formula for your success in the project

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The importance of proper shoring is underestimated in India

Fast

Safe

Economical

Rugged

1. Failing performance in shoring leads to project delays, penalties and accidents with loss of lifes and losses in money and damage of reputation
2. We have a „dark number“ of fatal accidents in Shoring – unaccounted for
3. A grey market with counterfeit products pretends to perform but fail completely once soil pressure kicks in
4. Damage to adjascent infrastucture and buildings
5. SBH is looking for partners to support our mission for highest possible safety standards in shoring

This will never happen with SBH – we have a 100% accident and failure free track record since 30 years– plus a 10 year warranty on our equipment

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SBH is so successful that the product is already copied in India – be aware of counterfeit products which look similiar

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Are you aware about the soil pressures in the trench?

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Did you know that only 1 cbm of soil is weighing as much as an elephant?

…yes, the big one!

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SBH in India is already running in several project sites across the country

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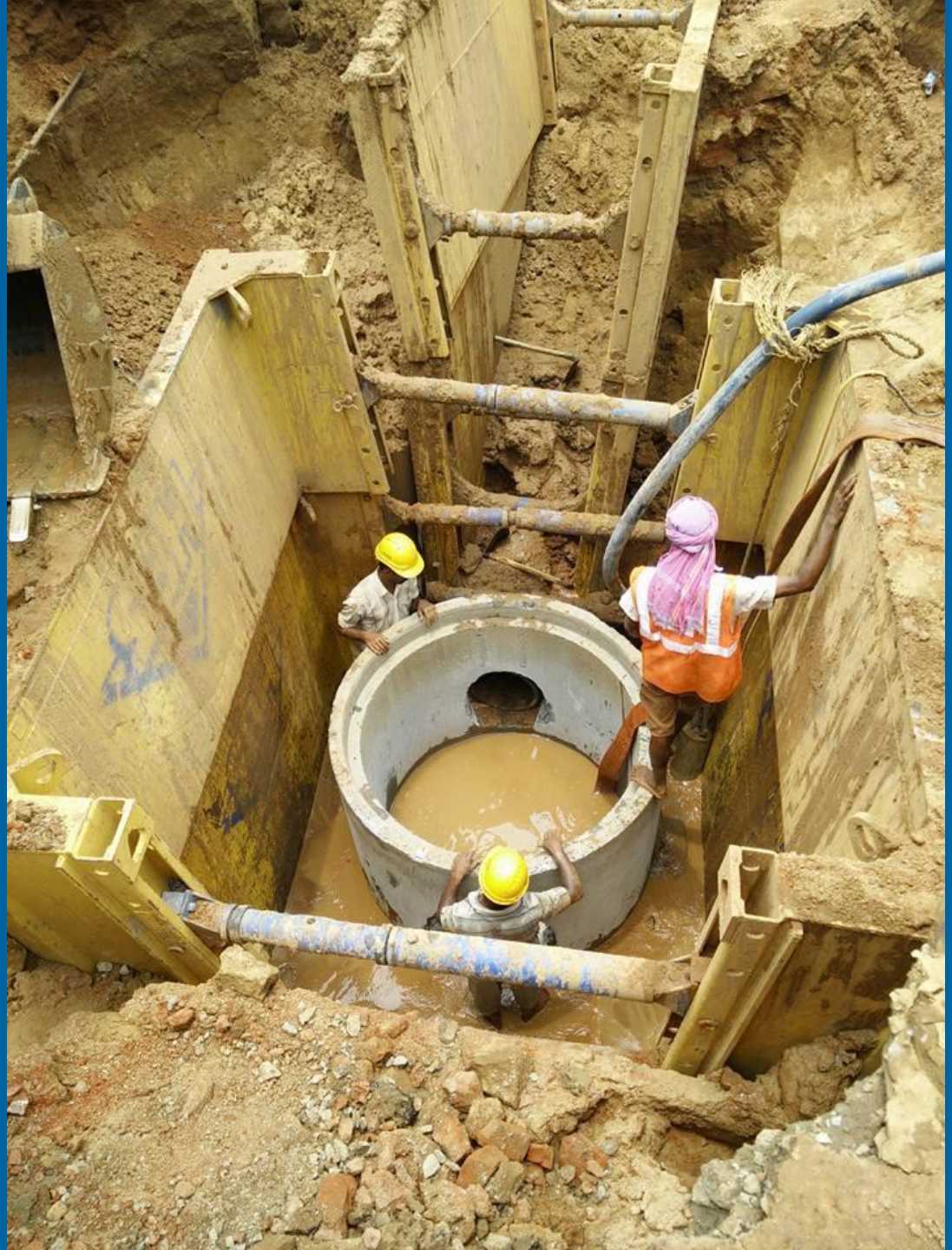

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SBH is already serving some of the most prestigous customers from the construction industry in India

- SPML
- Vishwa
- Reliance
- Bayer India
- Larsen & Toubro
- Mahangar Gas
- Shapoorji

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Larsen & Toubro: Project Management at Cuttack at a 350km sewage pipeline project – using SBH Shoring

https://www.youtube.com/watch?v=TyDozIx3Yfg&list=PLx298xgcwwjISiA3BjtxHg1Xl0FpsAqbS&index=6

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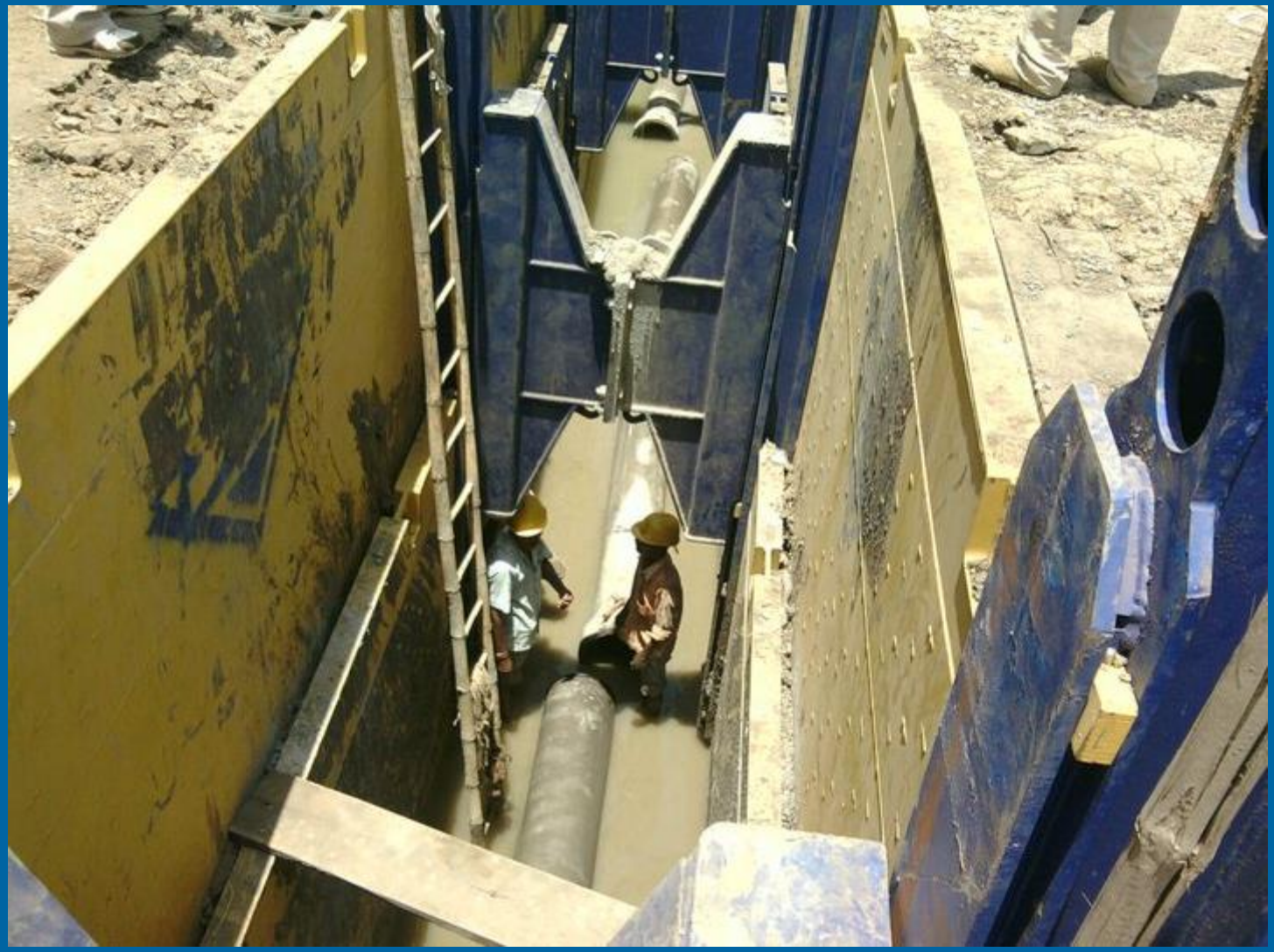

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Slide Rail Shoring

Single Slide Rail

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The feasibility of SBH SHORING EQUIPMENT has been proven

1. SBH equipment is value for money
2. The system has no wear and tear and does not need any repair or maintenance
3. The lifetime of the equipment is more than 10 years and the number of use is unlimited
4. SBH provides training and commissioning at site
5. SBH offers a buy back guarantee if customers want to return the equipment
6. The system is unique in design and structure

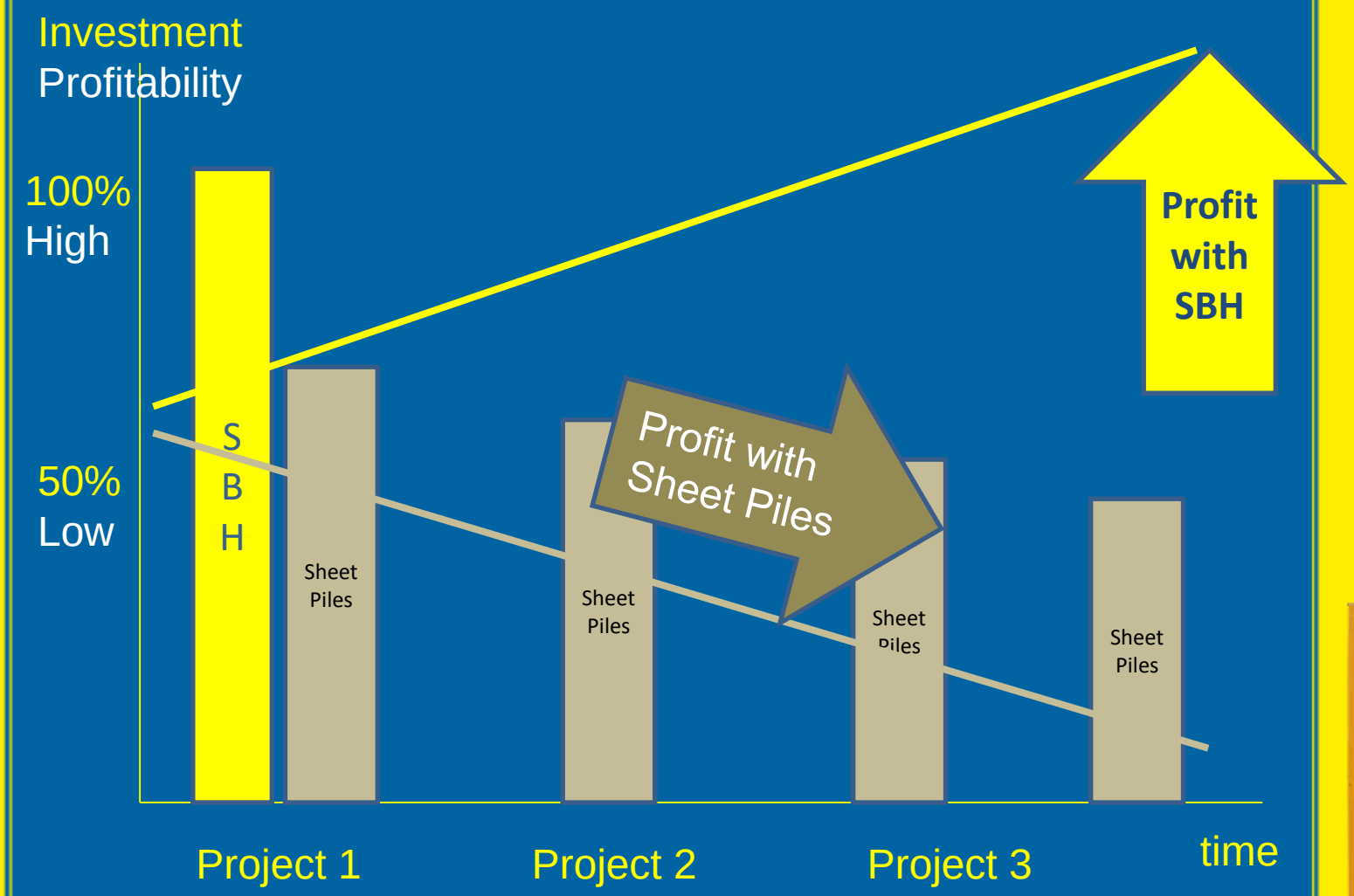
Fast

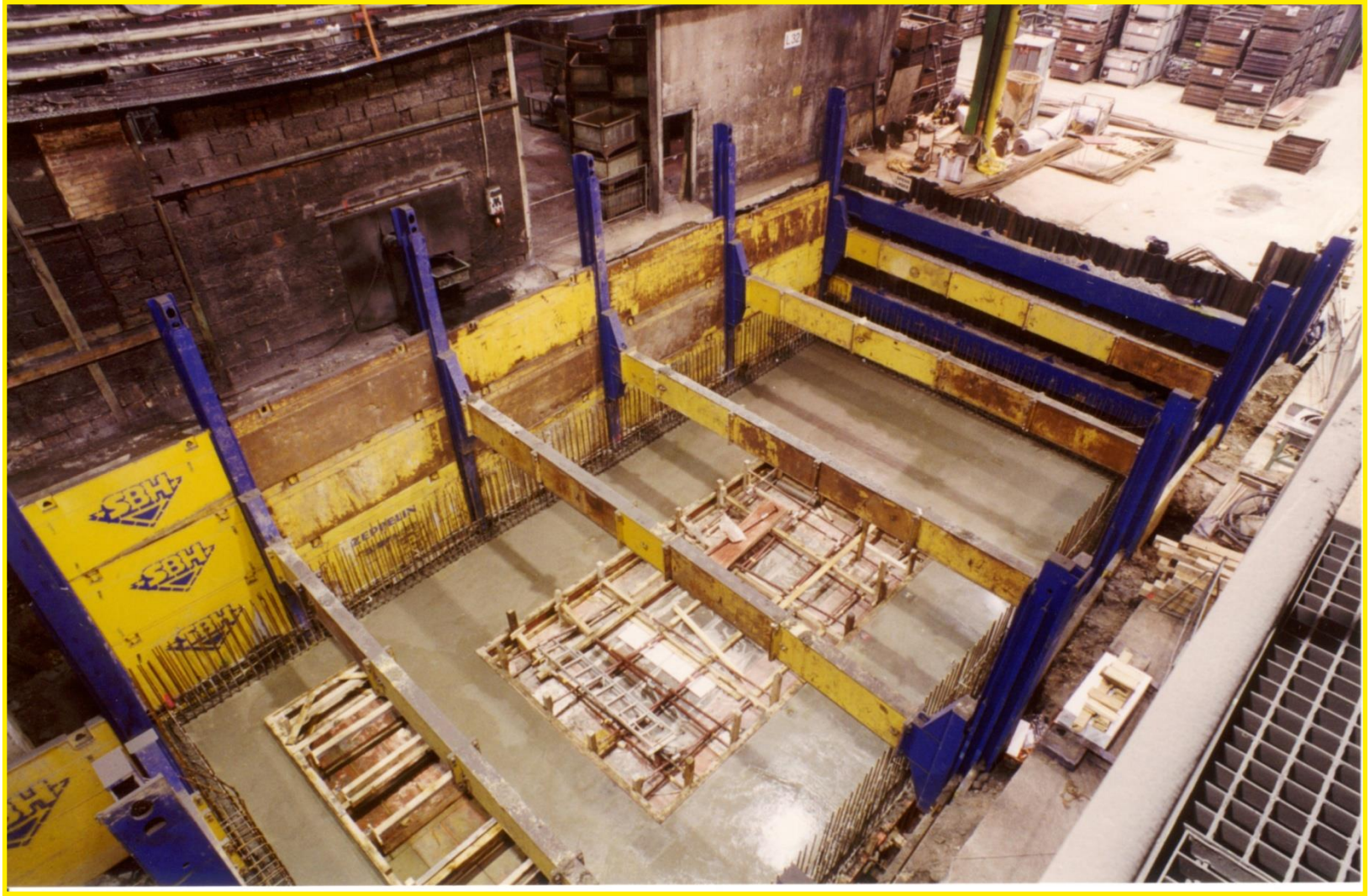
Safe

Economical

Rugged

SBH is an investment at the beginning – over time the project economics beat all conventional methods of shoring – by far!





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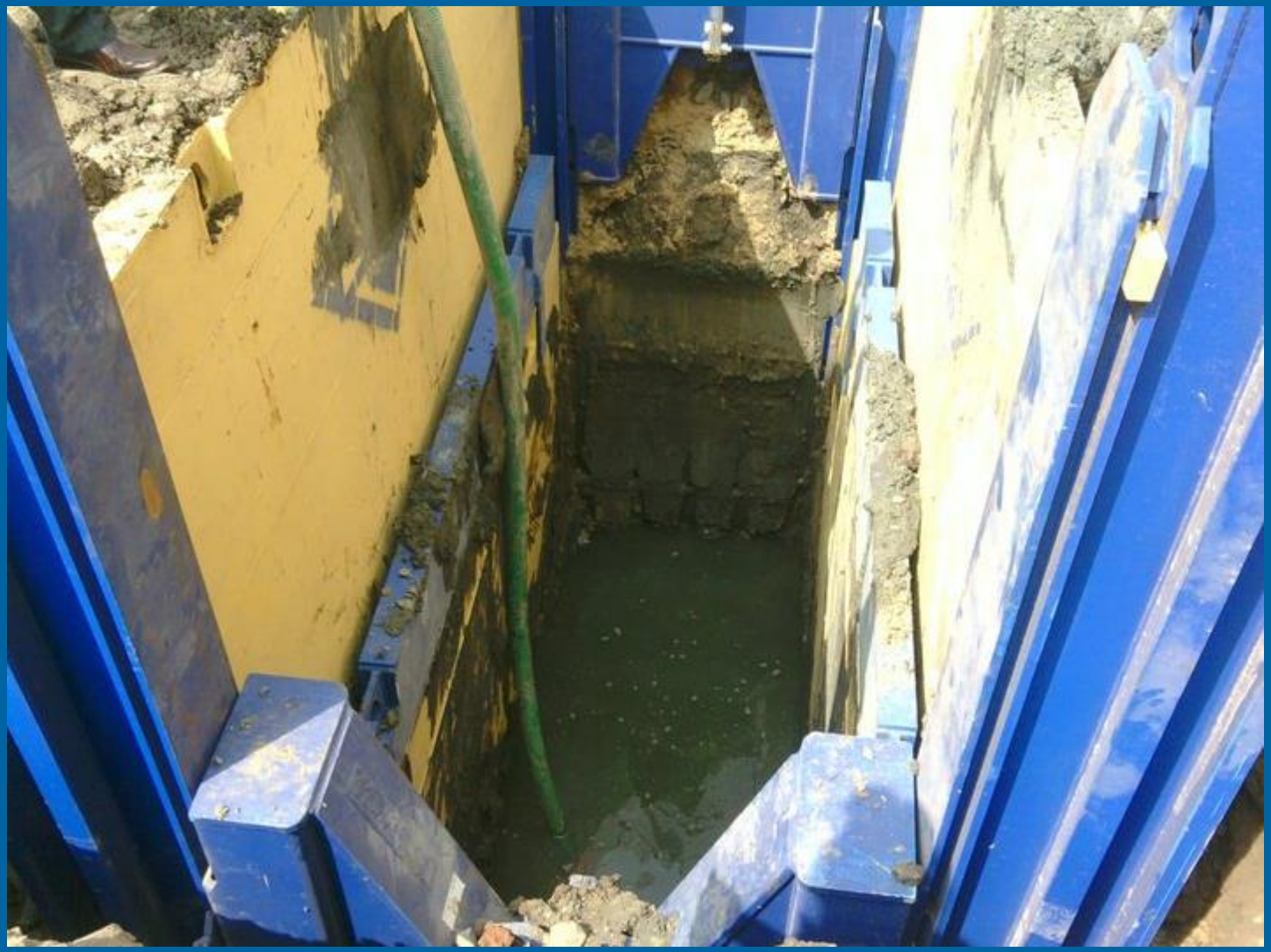

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Why do successful teams always go for the best?

Because the best deliver the results you need – just like with us from SBH SHORING

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Mr. Volker Friedrich – HP 0049-172-2154944

Social Media

Facebook INDIA:
https://www.facebook.com/shoringindia/?ref=settings

Youtube Channel:
http://www.youtube.com/user/SBHTiefbautechnik

Website:
www.sbh-tiefbautechnik.de

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