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> From: Germany

Why I am here:
Living & working in Asia
since 1997

What do we do:
Avoid pitfalls and make
better business in Asia

The nature and speed of Asia's rise can still be debated, its further economic expansion appears unstoppable for some time to come



CHINA

- Stealing Jobs
- Stealing Technology
- Trade Wars

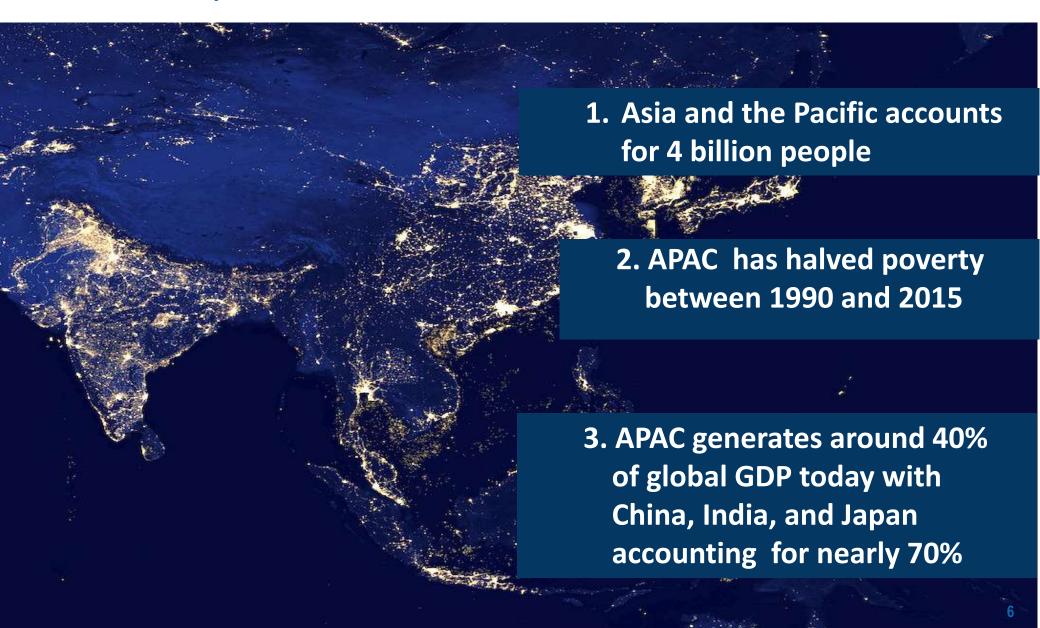


True story -

Henry Kissinger was in China in 1972, laying groundwork for President Nixon's visit. At a meeting with Chinese prime minister Chou En-Lai, Mr. Kissinger asked the prime minister if he believed whether the 1789 French Revolution benefited humanity. After mulling over the question for a few minutes, Chou En-Lai replied,

It is too early to tell!

APAC is an extremely diverse region with huge difference in culture, history, political and economic systems



Asia is generally still seen as a developing region – but megatrends show that APAC's companies will be fierce competitors globally



The competitiveness of Asian economies depending on low-cost labor and exports will likely erode as technology change

"China is a sleeping lion. Let her sleep, for when she wakes she will shake the world."

Napoleon

In 2014, President Xi Jinping declared that the lion had awoken. Under his leadership, China is pursuing a dream to restore its historical position as the dominant power in Asia and the world.

Aviation.

Green industries.

Wealth management.

Automotive and EV.

Health sectors.

Agriculture.



The One Belt one Road project is designed to drive bigger and faster trade/capital flows between East and West





India is the latest darling of the western world with a nice growth story in a democratic environment

Japan - has a severe demographic problem





Malaysia (ASEAN) – rising stars with plenty of potential ... but also challenges





South Korea – industrial powerhouse in the limelight of the conflict with North Korea now





Megatrends are pushing the agenda – Urbanisation, Digitalisation, Demography, Health, rising Middle Class





The end of Globalisation/Protectionism

Territorial tensions

Environmental Issues

A hard landing of Chinas economy

Cyber security







Invest in your team in Asia
Send your people to Asia and expose them to the culture
Secure long term strategic alliances and invest in them
Scout for Asian solutions

Asia is more of an opportunity than a threat – deal with it as it will not go away



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