Imagine you can replace recycled paper with a cheaper alternative which is abundant in supply and much cheaper – GREEN, PROFITABLE, SCALEABLE!



# Investment Proposal "Protea" Pulp & Paper Mill Malaysia

### This P&P Mill can become your springboard for Asia based on unique EFB technology – signing into an existing network of clients and stakeholders

#### For expressions of interest please contact:

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Upon signing of an NDA, the company name and additional information will be divulged

#### The company is located in Malaysia and has developed a technology to use "Empty Fruit Bunches" from Palm Oil Plantations as input material



- Established in 2012
- Location: Pahang, Malaysia
- Total land area: 66 ha
- Current usage: 17 ha
- Annual capacity 50,000 tons
- Scalable production
- Products:
  - Raw "green" Pulp
  - Corrugated Medium Paper
  - Insulation Material & MDF Board
  - Furniture and car fibre
- Abundant feed-stock of EFB
- Highly experienced staff
- FDA and GreenTech certification





### "PROTEA" is serving the ASEAN markets, China and Japan and has the ways and means to multiply its capacity within Malaysia and Indonesia (EFB supply)

- A highly developed ASEAN Member nation
- World-class infrastructure
- Well educated, English speaking workforce
- Investor friendly FDI policies (<u>www.mida.gov.my</u>)
- ASEAN free trade area 600 million people
- Malaysia has bilateral Free Trade Agreements (FTAs) with: Australia, Chile, India, Japan, New Zealand, Pakistan, and Turkey
- ASEAN FTAs with China, Korea and Japan
- "PROTEA" has an established customer base in Malaysia, China and ASEAN
- The market for non-wood paper is expected to double every 2 years
- Availability of recycled paper stagnating



### PROTEA is looking for a capital/technology partnership and seeks up to 20 Mio USD to expand their working capital – against shares/license agreement

#### Capital Needs

- Expansion of pulping factory
- Pulp Drying Facility
- Financial Restructuring
- Working Capital
- Strengthen Sales Network
- Start-up or licence production Indonesia



- European pulp & paper company with expertise and market access
- Private Equity Firms seeking green investments
- Environmentally focussed
- Seeking to establish a strong foothold in Asia
- Seeking source of renewable "green" pulp
- Long term partnership



### PROTEA plant pictures (1/2)













### PROTEA plant pictures (2/2)













## **GBP** International

For further inquiries and information please contact Managing Partner Volker Friedrich

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