



Körper · Anckelmannsplatz 1 · D-20537 Hamburg

To whom it may concern

Hamburg
21 December
2021

1/1

Reference letter for GBP INTERNATIONAL

Dear Sirs,

We are pleased to confirm that KÖRBER has engaged GBP INTERNATIONAL for a comprehensive market study and research project in Asia Pacific for our Business Area Pharma.

The scope of work comprised a market analysis in China, India, Korea, Japan and ASEAN countries for the market of pharmaceutical packaging machineries, software and all the individual product groups within this sector. Further GBP International analysed and profiled all major local competitors of KÖRBER and conducted around 100 interviews with local players and stakeholders.

The results of this study will influence the KÖRBER strategy on the business development in Asia Pacific to a large extent.

We would like to thank GBP INTERNATIONAL for the country and market information, the knowledge about the markets and their professional presentation of the results to our management.

Thanking you

A handwritten signature in black ink, appearing to read "Thorsten Pieper".

Dr. Thorsten Pieper

Head of Strategic Marketing & Business Development

Körper BA Pharma

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